

Annual Report for 2002 (Jan-Dec)



February 27, 2003
Japanese CRO Association

JCROA 日本CRO協会
Organization as of Dec. 2002

26
companies
in total

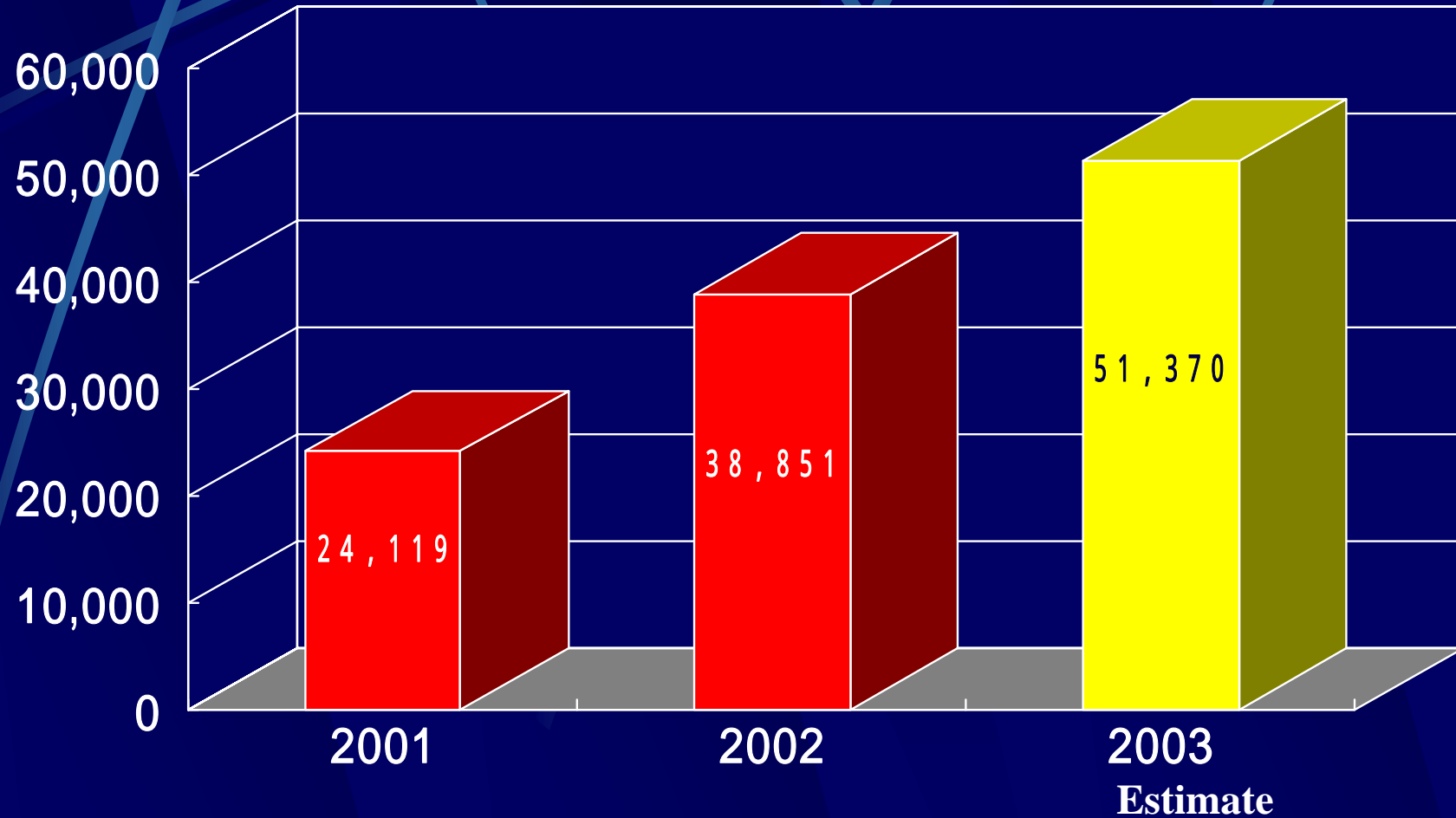
{

- Regular Members (14 companies)
- Associate Members (7 companies)
- Supporting Members (5 companies)

JCROA 日本CRO協会

Movement of Sales Amount

(JYN Million)

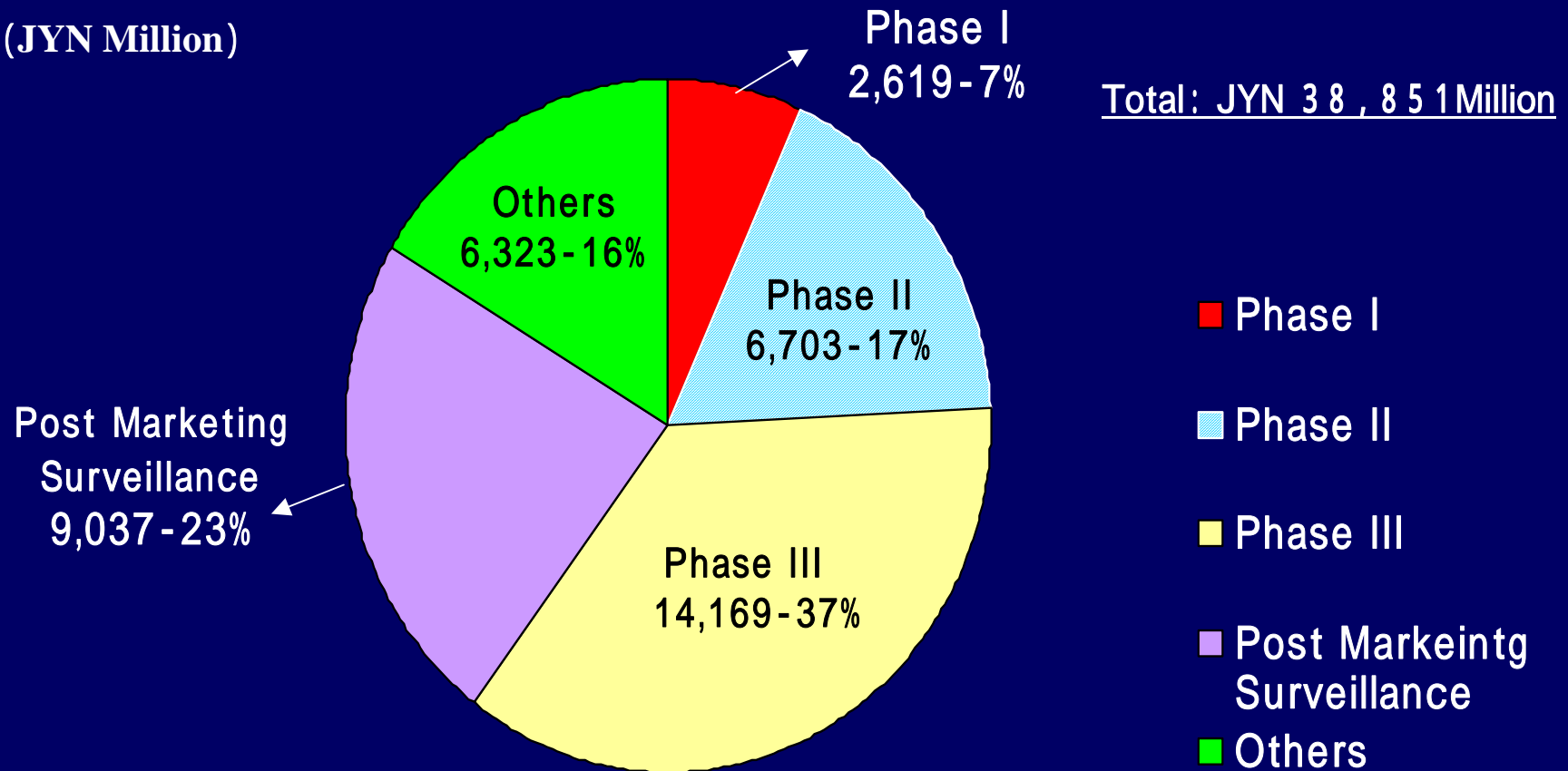


Note: Data for 25 companies in 2002 & 2003

Data for 19 companies in 2001

Items of Phase in 2002 Sales

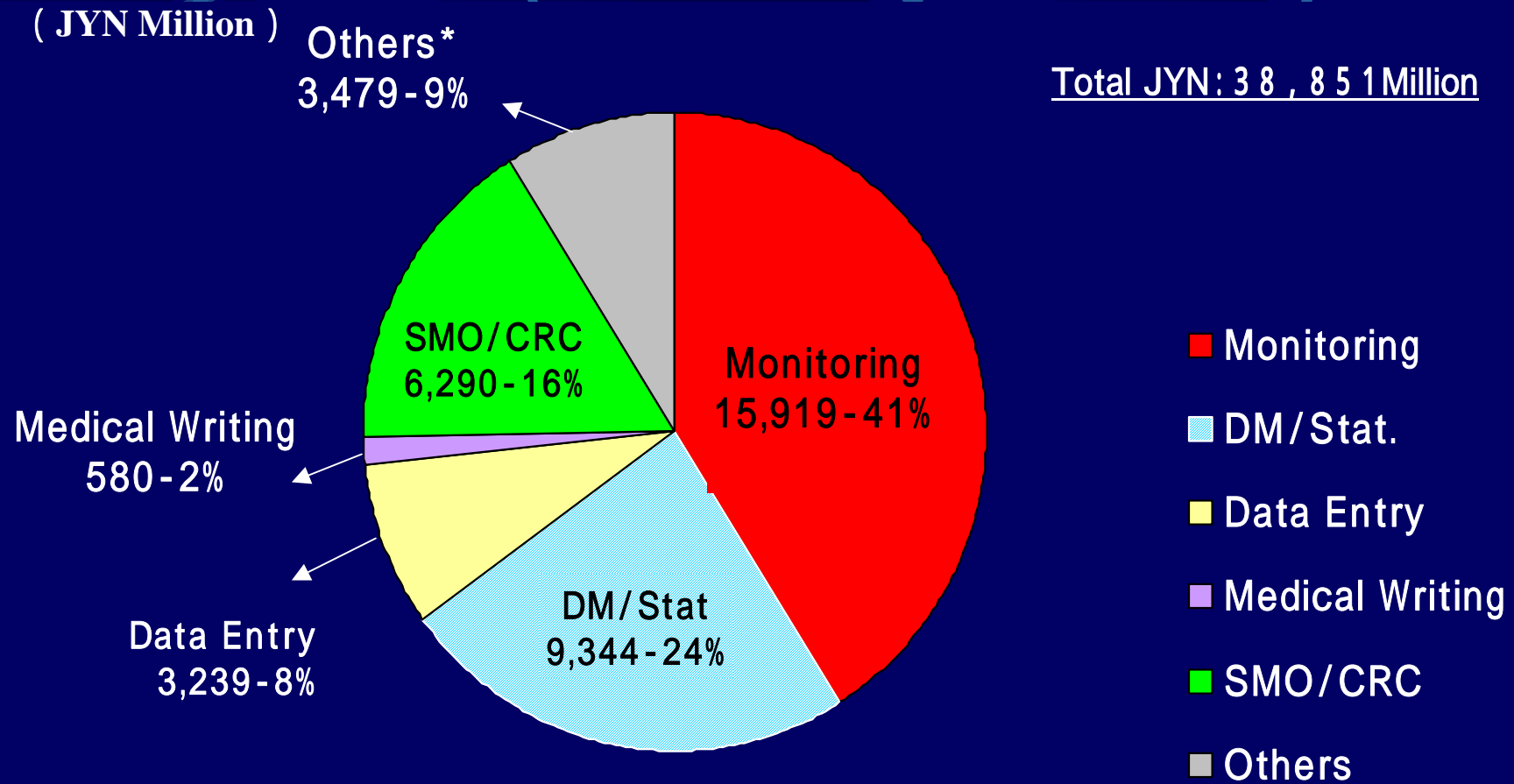
(JYN Million)



* Others : Medical Devices, Epidemiology Studies, Tests for only academic uses, Equivalent tests, and etc.

Items of Services in 2002 Sales

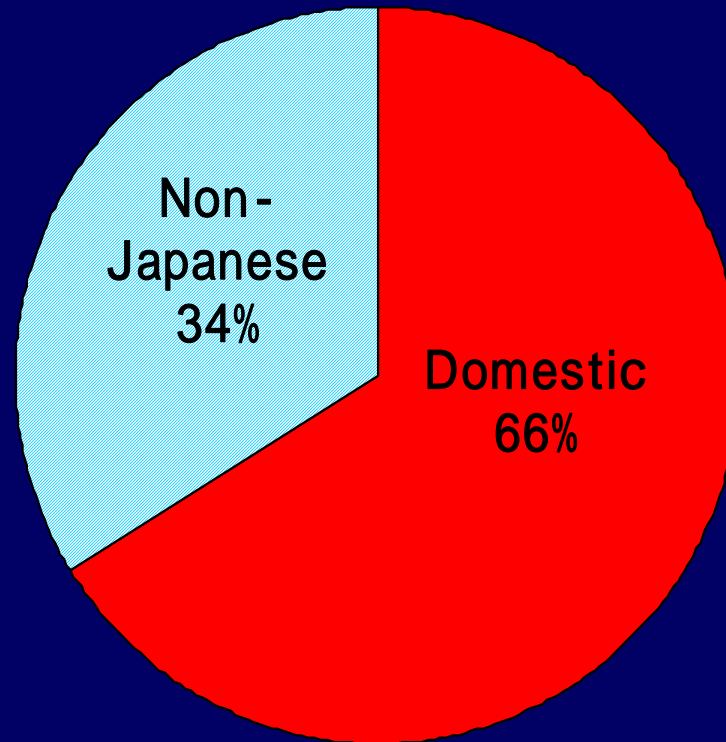
(JYN Million)



* Others : Documentation of Protocols, Audit, Training, Patient Recruitment , and etc.

Items of Clients in 2002 Sales

Total: JPN 38,851 Million

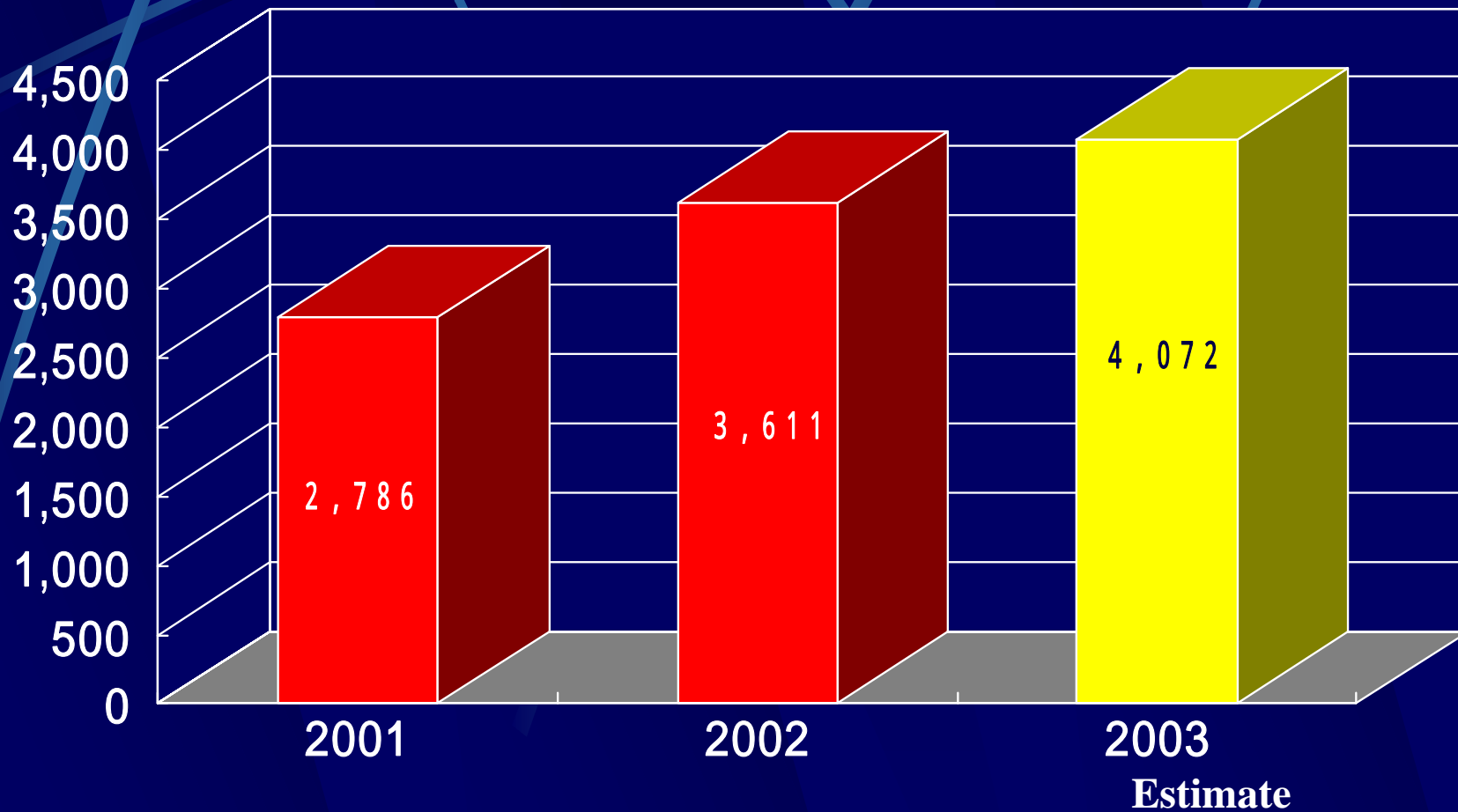


■ Domestic

■ Non-Japanese

JCROA 日本CRO協会
Movement of Employees

(# of Employees)



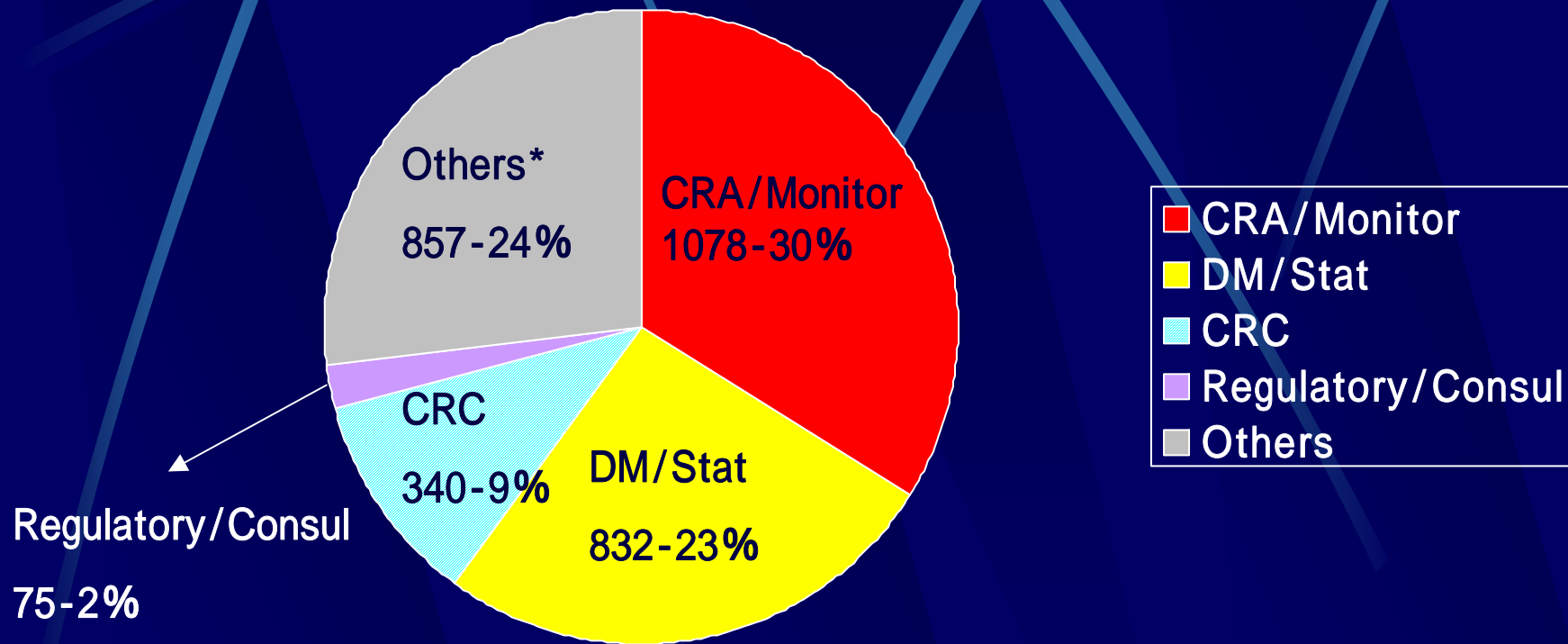
Note) Data for 25 companies in 2002 & 2003

Data for 19 companies in 2001

Items of Employees per Services in 2002

Total # of Employees: 3,611

(# of Employees)

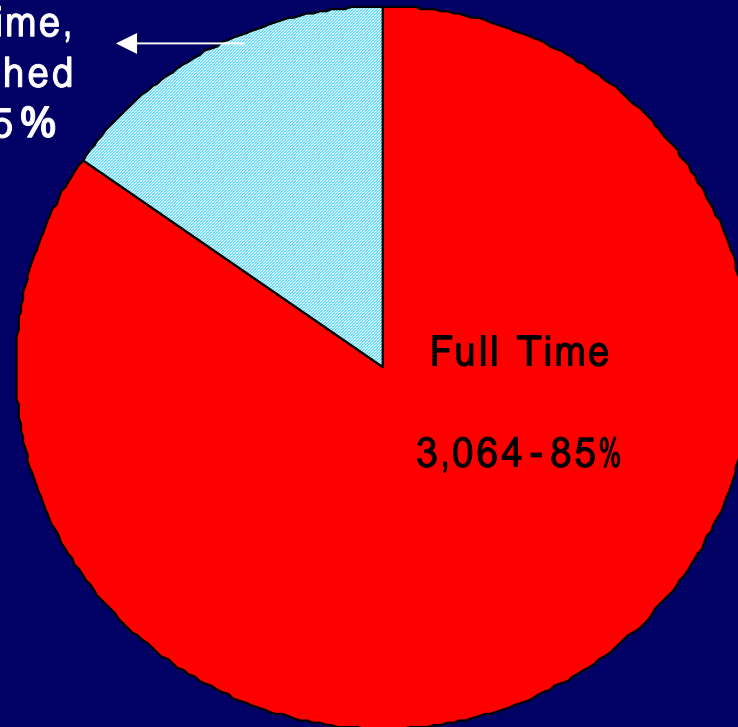


* Others : Audit, Training, Development of Systems, Documentation Management, Project Management, and etc.

Items of Style of Employment in 2002

(# of Employees)

Part-Time,
Dispatched
547 - 15%



Total # of Employees: 3,611

■ Full Time

■ Part-Time,
Dispatched

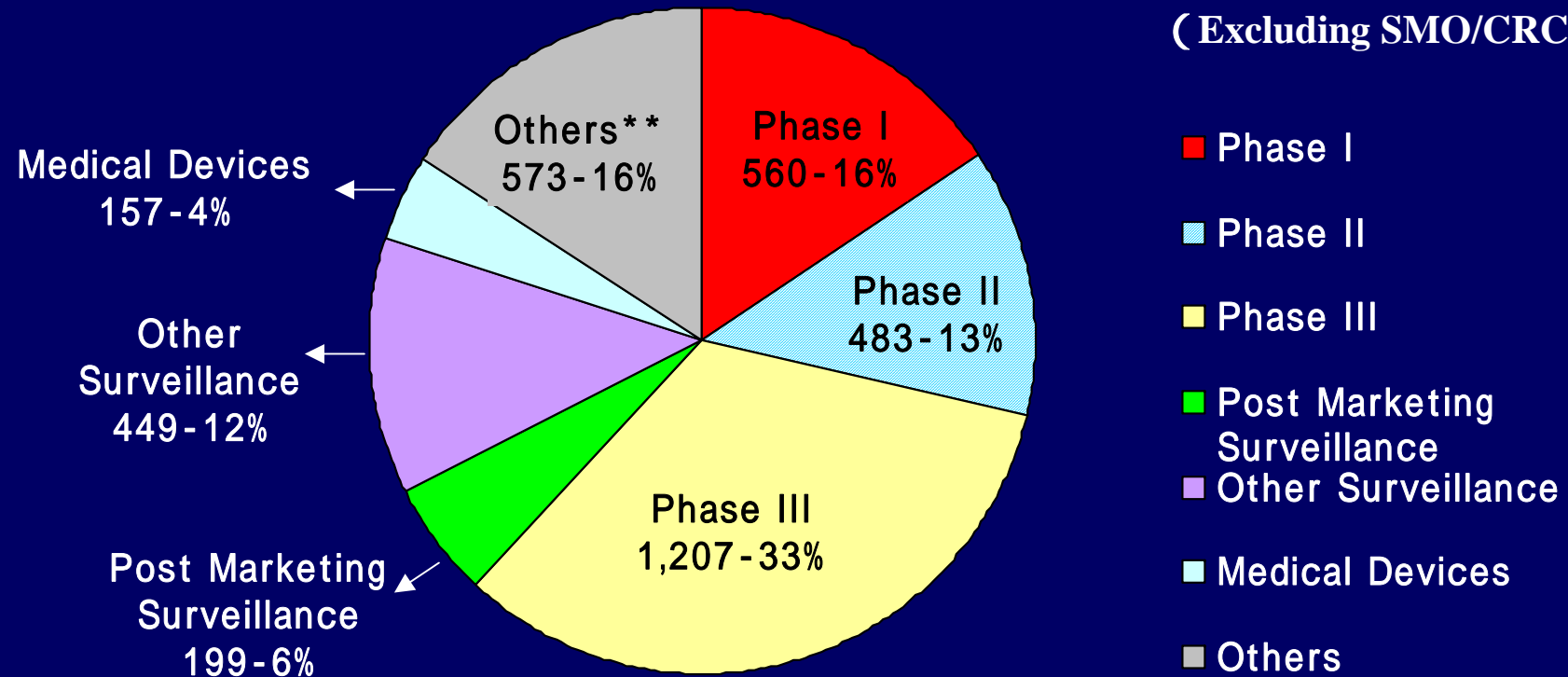
Items of Consigned Projects* per Phase in 2002

*1 project = 1 Service per Protocol

(# of Projects)

Total # of Projects: 3,628

(Excluding SMO/CRC)



* Excluding SMO/CRC

** Others : Equivalent Studies, Epidemiology Studies, Tests for only academic uses, Tests for Supplement

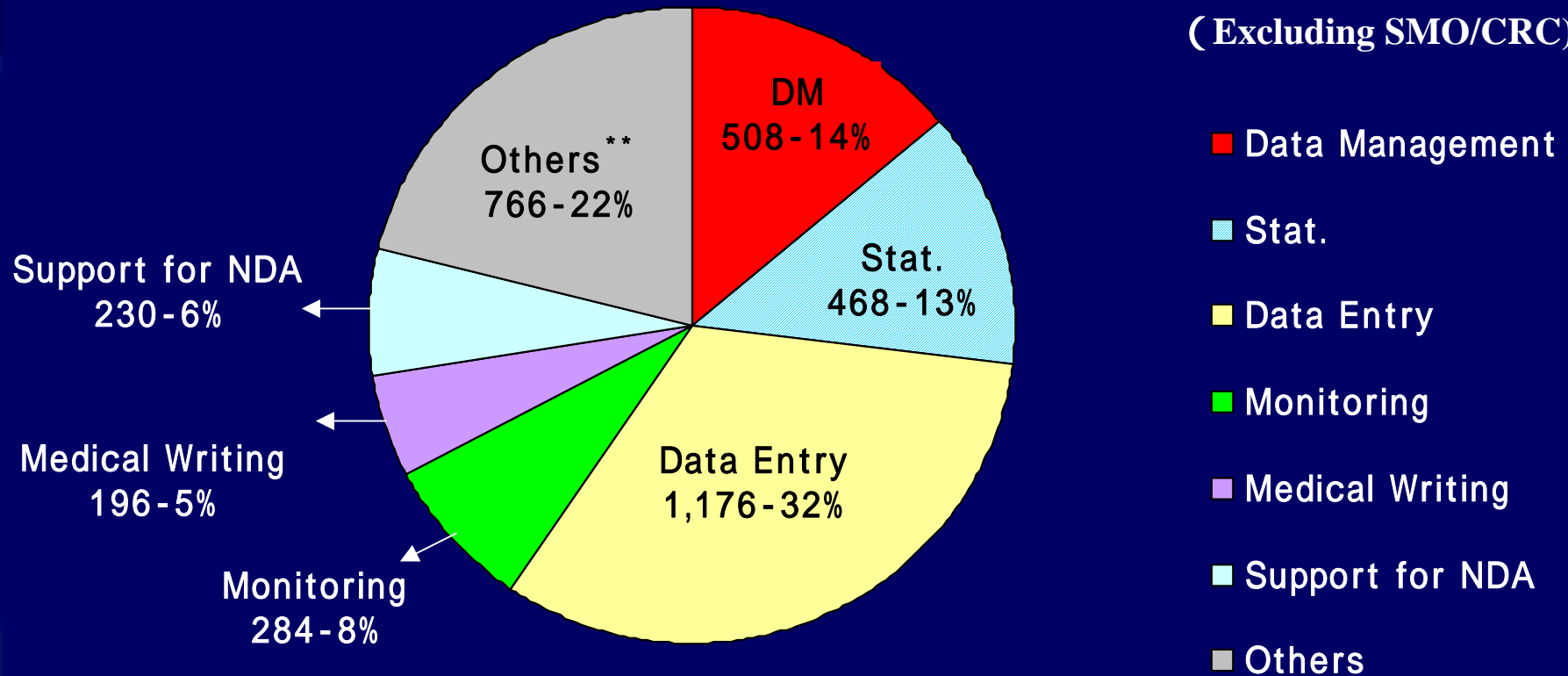
Items of Consigned Projects* per Services in 2002

*1 project = 1 Service per Protocol

(# of Projects)

Total # of Projects: 3,628

(Excluding SMO/CRC)



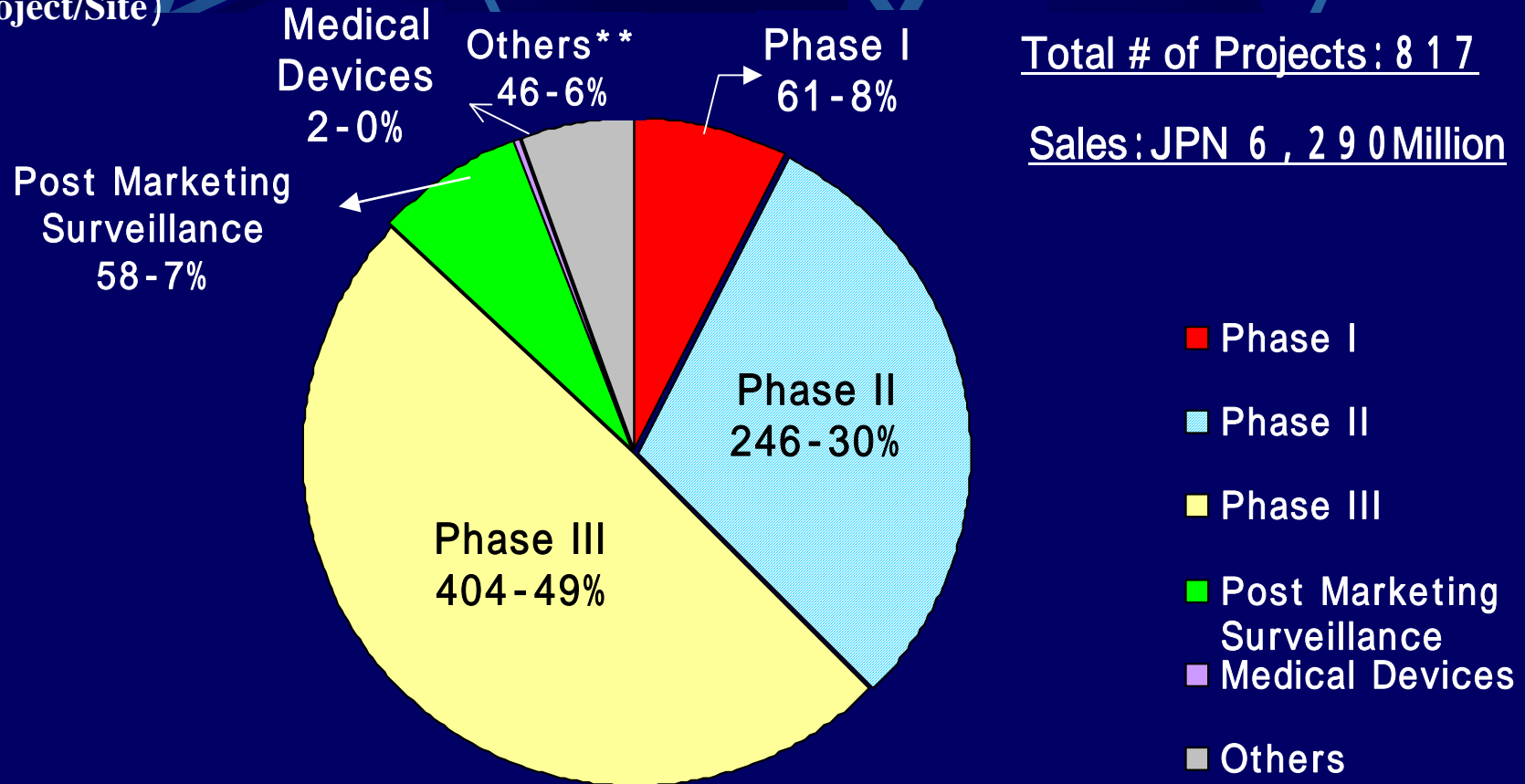
* Excluding SMO/CRC

** Others : Documentation of Protocols, Recruitment for Institutions, Patient Recruitment, Audit, and etc.

SMO/CRC Services per Phase in 2002

*1 project = 1 Service per Protocol

(Project/Site)



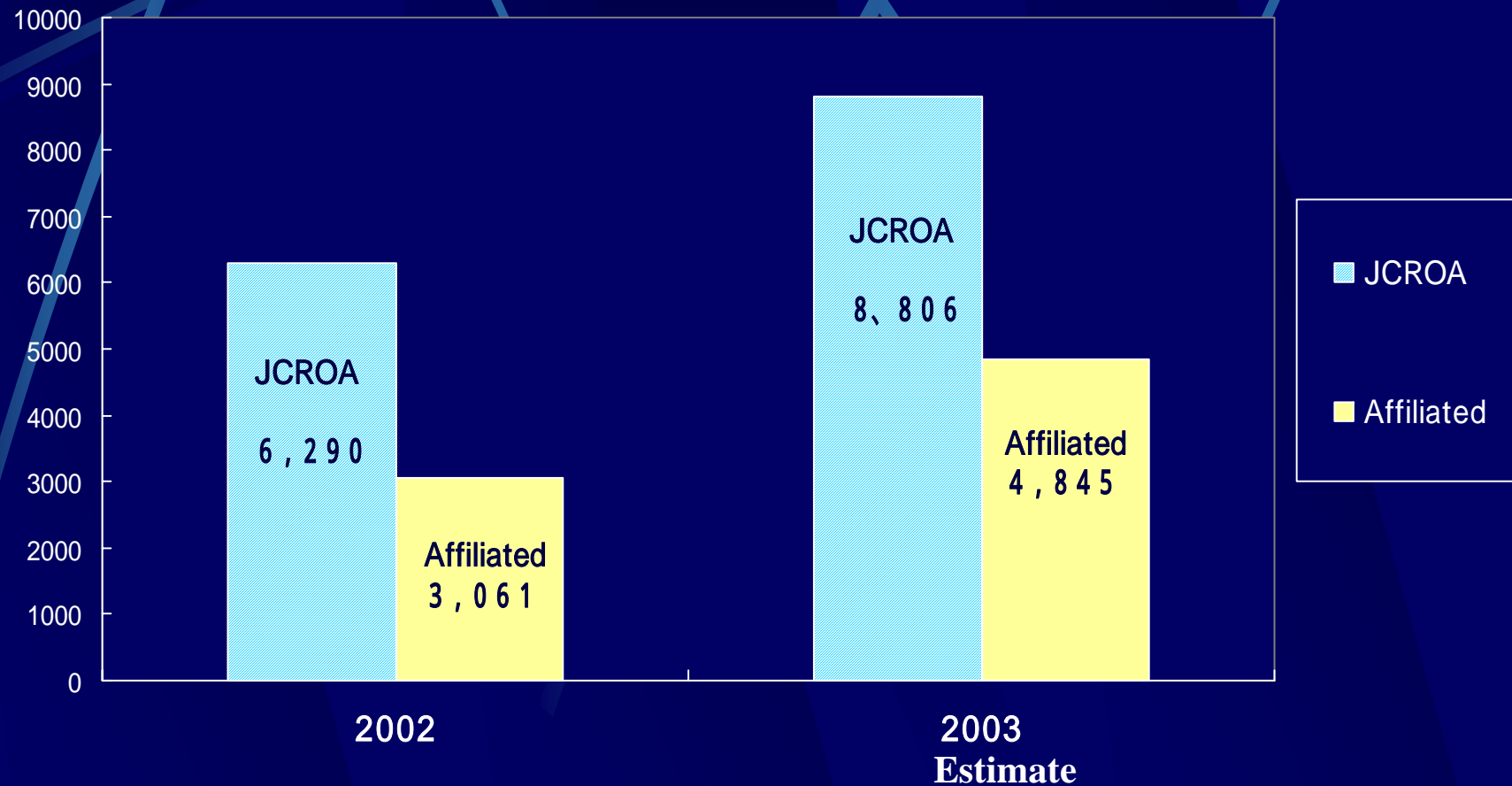
* Data for 7 companies providing SMO/CRC Services

** Others : Epidemiology Studies, Tests for Supplement, and etc.

JCROA 日本CRO協会

Movement of Sales for SMO/CRC Services (JCROA members vs Affiliated Companies)

(JYN Million)



*JCROA Members (7 companies) vs Affiliated Companies (6 companies)